



KATHLEEN'S SUPER STARS NEWSLETTER



May Newsletter—April Recognition

Hello Super Stars!

We are in the final 2 months of the Seminar year. Are you where you thought you'd be? If you aren't, there is still time to stretch to reach your goals. Break them down by month, by week, by day and by hour. It's easier to see how doing a little each hour or day can make those dreams a reality.

YOU are in charge of your future in the Mary Kay world. I am here to help you so don't be afraid to reach out for ideas and guidance. Remember, you are in business FOR yourself, but not BY yourself. I have been in your shoes as a consultant moving up the career path and have overcome the obstacles you may be facing right now.

Mother's Day is right around the corner and it is not too late to contact the men to suggest a sweet something for their moms, wives and/or special women in their lives. You know that men will purchase whatever you suggest especially when it is wrapped and delivered!!! Let them be a hero this season.:) Keep in mind all of the other gift occasions...graduation, showers, weddings and the list goes on. Keep a good supply of items for "emergency" gift giving.

Be sure to check out all of the new and limited edition products on Intouch. The revised foundations are amazing!! It will be so much easier to match knowing there are additional color choices and all colors are available in both formulas. No more finding a shade just to find out it's not in the formula you want. The company is great at listening to our needs and acting upon them.

Let's make these last 2 months the best ever.

Love and belief, Kathleen

Please keep track of [Beth Gallaghers Facebook](#) page for consultants. All contests are extended for our unit!

When you earn a prize, go to www.kathleenkoclanes.com, fill out a prize voucher and submit it to Kathleen within 3 days of completing the contest to get your prize.

DIRECTOR'S CORNER

2025-26 SEMINAR YEAR

#1 UNIT RETAIL



Beth Gallagher Unit
\$300,463.00

#1 UNIT SHARING



Alison Williams Unit
3 Qualified

PRIOR MONTH

#1 UNIT WHOLESALE



Beth Gallagher Unit
\$11,898.20

#1 UNIT SHARING



Michele Stone Unit
1 New

#1 PERSONAL WHOLESALE



Alison Williams
\$2,945.50

#1 PERSONAL SHARING



Michele Stone
1 New

LOOK WHO INVESTED LAST MONTH!

Corrina Warwick	Drea Reichwein	Debra Finley	Nina Sulsdorf
Brenda Anderson	Daune DeVries	Mary Rose	Kay Tinguely
Brenda Murray	Patti Mezel	Mary Vesperman	Cynthia Radtke
Shirley Zachman	Anne Nichols	Jennifer Illies	Susan Dos Reis
Janice Watzke	Patricia Berry	Annette Monthey	Trisha Niesen
Spring Fleming	Malissa Turner	Loretta Ziegler	Julie Johnson
Milena Horan Klemens	Mary Ann Zielinski	Michelle Brennan	Beth Davies
Cathy Carlsen	Susan Draeger	Julie Gabris	Marilyn Pientka

4TH QUARTER ON-TARGET STARS MARCH 16–JUNE 15, 2026

Name	Current	Sapphire	Ruby	Diamond	Emerald	Pearl
Brenda Anderson	\$1,526.00	\$274.00	\$874.00	\$1,474.00	\$2,074.00	\$3,274.00
Beth Davies	\$690.50	\$1,109.50	\$1,709.50	\$2,309.50	\$2,909.50	\$4,109.50
Corrina Warwick	\$634.50	\$1,165.50	\$1,765.50	\$2,365.50	\$2,965.50	\$4,165.50
Brenda Murray	\$481.00	\$1,319.00	\$1,919.00	\$2,519.00	\$3,119.00	\$4,319.00
Nina Sulsdorf	\$452.50	\$1,347.50	\$1,947.50	\$2,547.50	\$3,147.50	\$4,347.50
Marilyn Pientka	\$436.00	\$1,364.00	\$1,964.00	\$2,564.00	\$3,164.00	\$4,364.00
Florence Honang	\$375.50	\$1,424.50	\$2,024.50	\$2,624.50	\$3,224.50	\$4,424.50
Shirley Zachman	\$350.00	\$1,450.00	\$2,050.00	\$2,650.00	\$3,250.00	\$4,450.00
Janice Watzke	\$345.00	\$1,455.00	\$2,055.00	\$2,655.00	\$3,255.00	\$4,455.00
Spring Fleming	\$331.50	\$1,468.50	\$2,068.50	\$2,668.50	\$3,268.50	\$4,468.50
Trisha Niesen	\$324.00	\$1,476.00	\$2,076.00	\$2,676.00	\$3,276.00	\$4,476.00
Milena Horan Klemens	\$317.00	\$1,483.00	\$2,083.00	\$2,683.00	\$3,283.00	\$4,483.00
Brenda Myers	\$303.00	\$1,497.00	\$2,097.00	\$2,697.00	\$3,297.00	\$4,497.00
Cathy Carlsen	\$293.00	\$1,507.00	\$2,107.00	\$2,707.00	\$3,307.00	\$4,507.00
Kathleen Weier	\$289.00	\$1,511.00	\$2,111.00	\$2,711.00	\$3,311.00	\$4,511.00
Lori Windham	\$285.00	\$1,515.00	\$2,115.00	\$2,715.00	\$3,315.00	\$4,515.00
Mary Vesperman	\$277.00	\$1,523.00	\$2,123.00	\$2,723.00	\$3,323.00	\$4,523.00
Drea Reichwein	\$257.00	\$1,543.00	\$2,143.00	\$2,743.00	\$3,343.00	\$4,543.00
Daune DeVries	\$254.00	\$1,546.00	\$2,146.00	\$2,746.00	\$3,346.00	\$4,546.00

SEMINAR 2026 YTD

COURT OF SALES

Retail orders submitted to the company



1	Brenda Anderson	\$19,370
2	Corrina Warwick	\$12,940
3	Beth Davies	\$5,520
4	Mary Ann Zielinski	\$5,262
5	Brenda Myers	\$3,852

COURT OF SHARING

Based on Qualified Team Members



RETAIL SALES

Sales based on Weekly Accomplishment Sheets



1	Brenda Anderson	\$17,545
2	Corrina Warwick	\$16,239
3	Beth Davies	\$2,886
4		
5		

CLIMBING THE LADDER OF SUCCESS

SENIOR CONSULTANTS

Brenda Anderson



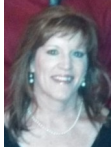
Cindy Nelson

Brenda L. Myers



Brenda Anderson

Julie Johnson



Trisha A. Niesen
Merodee Buechner

Daune R. DeVries



Jennifer Illies
Teresa Ploch
Cheryl Kok

SENIOR CON'T

Mary Ann Zielinski



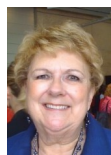
Kathleen Weier
Sandy Deibert

Flo Welk



Jeanna Schowalter
Kathryn A. Bohn

Cathy Carlsen



Florence N. Honang
Maria A. Martinez
Elisa Baldock
Terri A. Skaggs
Melanie Carlsen

SENIOR CON'T

Corrina A. Warwick

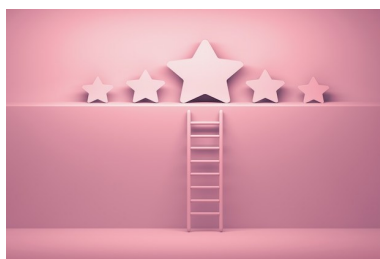


Debi L. Alheim
Deborah Conway
Betty A. Stencil
Pamela J. Sheldon
Nikki Eddy

Debra K. Finley



Christina Blanchard
Dorian Loberg Beck
Terra K. Wachs
Dawn M. Endries
Tracy Fonte
Mary L. Pekarske
Brittany Bartlein
Mary T. Mertens
Laura J. Roethle
Mary Schock
Brenda M. Schultz



MONTHLY RECOGNITION

\$300+ WEEKS



Brenda Anderson
\$545, 384, 329, 194
Corrina Warwick
\$504, 437, 414, 362, 315
Beth Davies
\$474, 345

FACES



Corrina Warwick
\$392, 373, 234, 190, 54

ON-THE-GO



Corrina Warwick
\$128, 112

MYSHOP



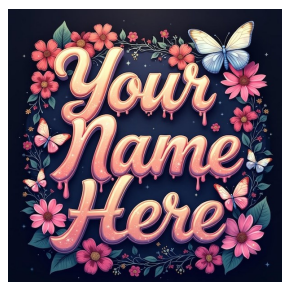
Brenda Anderson
199, 133, 115, 86, 79, 78,
70, 68, 47, 36, 18, 15
Corrina Warwick
\$72
Beth Davies
\$46

PCP, REORDERS, MISC SALES



Beth Davies
\$292, 201, 72, 56, 54, 52, 46
Corrina Warwick
\$138, 128, 62, 48, 44, 38, 20

INTERVIEWS HELD



WELCOME NEW CONSULTANTS



TEAM BUILDING LOVE CHECKS

Brenda Myers	4%	\$24.78
Daune DeVries	4%	\$9.06

JUNE CELEBRATIONS



<u>Name</u>	<u>Birthday</u>
Daune DeVries	5
Connie Radel	12
Jeanna Schowalter	13
Brenda Anderson	16
Cathy Carlsen	29

<u>Name</u>	<u>Years</u>	<u>Name</u>	<u>Years</u>
Corrina Warwick	39	Michelle Jirousek	15
Daune DeVries	36	Dana Sackett	14
Debra Finley	32	Terra Wachs	11
Annette Monthey	31	Valerie Houk	7
Connie Plaumann	28	Debi Alheim	4



Challenge Alert!

JANUARY 1 - JUNE 30

When your sales support your \$600 wholesale order for:



On Target

Brenda Anderson 4 Months

Corrina Warwick 2Months

Beth Davies 1 Month

Important Upcoming Dates

May 2026

05 / 2026

SUNDAY	MONDAY	TUESDAY	WEDNESDAY	THURSDAY	FRIDAY	SATURDAY
					1	2
3	4 Find Your Perfect Match 6-7:30pm Reach Out Lodi Doors open @ 5:30	5 Find Your Perfect Match 7pm Reedsburg	6 Sip & Stripe 5-7pm Beths House Come & go!	7 Leadership Huddle 9:15-11:30 Johnson Creek Reds on up! Find You Perfect Match! 3pm CST Live in GR8R Party Room	8	9 Indian Trails Mothers Day Event 10-1 Indian Trails Campground
10 Happy Mothers Day! Early Ordering	11 Find Your Perfect Match Doors Open @ 4pm Pardeeville 6:30 Zoom & YouTube	12 Mary Kay's Birthday! How many faces can you see? AND who can you add to your team?	13	14 Get your Summer Glow on! 3pm CST Live in GR8R Party Room	15 Ordering open for all!	16
17	18 Find Your Perfect Match Sip & See Doors Open @ 3pm Portage RSVP	19	20	21 Find your Perfect SPF ! 3pm CST Live in GR8R Party Room	22	23
24	25 6:30pm Zoom & YouTube MEMORIAL DAY	26	27	28 Oil Absorbing Products for Summer! 3pm CST Live in GR8R Party Room	29	30
31 Last day of month! Last day to register for Quarterly Workshop						

ZOOM FOR
ALL EVENTS*:

921 841 0583

Pass: behold

UNIT TOP 10 SALES AND SHARING COURTS

*Seminar Unit
Awards 2026*



QUEEN OF UNIT SALES



#2-3

UNIT SALES



#4-5 UNIT SALES



QUEEN OF SHARING

LAUREL EARRINGS



#6-7 UNIT SALES

LENNON EARRINGS



#8 UNIT SALES

ROYAL EARRINGS



#9-10 UNIT SALES

PINK FLIGHT EARRINGS



COURT OF SHARING

ALL JEWELRY REAL 18K GOLD LAYERED OVER STAINLESS STEEL; YOU CAN SHOWER IN IT!

TRUE TO YOU

SUMMER COLLECTION 2026

NEW!

SPECIAL-EDITION BLUSH STICK

Nourishing balm-blush hybrids in shades made to flatter every skin tone, small enough to live in any pocket.

\$20, EACH

SPARK CHANGE

KIND SPIRIT

NEW!

COMPLEXION SPONGE

A multitasking essential, this sponge effortlessly perfects any look

\$14

NEW!

TIMEWISE 3D FOUNDATION

One powerful foundation. 36 shades. Two finishes. Comfort that's true to you.

\$28, EACH



36 SHADES!



SPECIAL-EDITION AFTER-SUN REPLENISHING GEL

A lightweight, fast-absorbing gel with green tea and vanilla bean extracts to soothe and replenish sun-stressed skin.

\$20

NEW!

LASH LOVE FANORAMA DEFINE+LIFT MASCARA

Still starring that famous fanned-out flutter you love, now featuring clump-free definition and an eye-opening lift for even more to adore.

\$18

NEW!

TRUE OPTIMISM EAU DE PARFUM FOR MEN

A bright, modern fragrance that moves from citrus and sweet fruit to cypress and florals, finishing with a warm vetiver trail.

\$55



Apr. 26-Nov. 15, 2026

Mary Kay Inc. will donate \$1 from each sale of the special-edition† Mary Kay® Blush Stick to the Mary Kay Ash Foundation.

PINK CHANGING LIVES
MARY KAY

MARY KAY
SEMINAR
2026

Fort Worth, Texas

REGISTRATION OPENS MAY 20!

While critics argue that a woman's appearance is only superficial,
I disagree. When a woman changes from an ugly duckling into a
beautiful swan, something inside changes, too. Outer beauty
kindles her inner beauty.

(Mary Kay: You Can Have It All 1997 Calendar)



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Return Service Requested