



KATHLEEN'S SUPER STARS NEWSLETTER

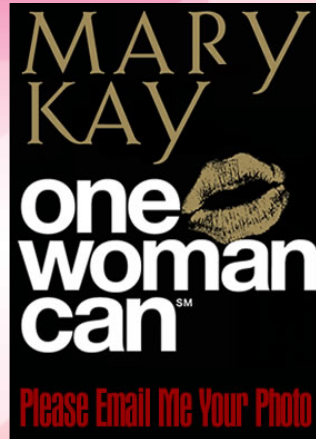


If it is to be it is up to me!

March 2022 Unit Newsletter



Queen of Wholesale
Brenda
Anderson



Sharing Queen
This Could
Be You



YTD Sharing Queen
Brenda
Anderson



YTD Retail Queen
Brenda
Anderson

Congratulations to our Powered By Pink Achievers



Brenda Anderson



Flo Welk



Corrina Warwick



**When you're
Powered by Pink, all
your dreams come true!**





From the Director's Chair

Dear Super Star,

March is the moment for movement, fun, and color! What color should you paint your world this month? I vote for Green or RED! We usually associate green with March for St. Patrick's Day- and who isn't looking forward to some extra money this time of year? It's earned by Stepping into Your Power and holding parties! Lots and lots of parties. This is the perfect month to book them as well. We have some fabulous new products and contests, and the weather is changing so that we all want to get out of the house and are looking for the next fabulous thing to do with our girlfriends! It's time. Time to come out of the "hibernation" you've been in all winter and give your business some air! It's time to dust off your calendar, call your clients, and book, coach, sell, and share OR Darla Lewis recommended doing a Spring Fling Open House. What a great idea! Mary Kay is giving you all the tools you need to make it a success!

Thank you for continuing to enter your \$100 days CONGRATS to our February winner Deb Finley Plus I want to thank you for submitting your weekly accomplishment sheet as that is how I am able to give you the recognition you so deserve :-). Are you adding up your monthly Bonus Bucks? What are you saving up for, products, samples, gift card?? I'd LOVE to hear!! Also, because we ALL love CONTESTS ? everytime you pop onto our MK Consultant Training Page or our Unit Super Star page & comment on a post, your name will go into a drawing for this month ?

We're in the final four months of this seminar year! How will yours end? These four months are similar to the close of a skin care class. You've done the work. You've spent the year showing our product to others, telling your I-story, painting a picture of what our product can do for them, and you've come to the part of where you ask them, "What would you like to take home tonight?" Do you want a free car? A family vacation? Extra grocery money? Just what do you want to "take home" and achieve by seminar? Together, we can map out a plan to make your dream a reality- all you have to do is keep at it till it's done! You can achieve whatever goal you have by working full circle, building your team, and helping them step on up! Mary Kay is making it so easy with their great team-building tools, launch of some amazing spring products, and our incredible opportunity.

This month can truly bring you anything your heart desires, if you want it badly enough and are willing to pay the price. Let's spring into action this month and make it a shining success. Won't it feel great to be recognized at Seminar for all the goals you've met and dreams that have come true this year? It's one of the most exciting parts of being in Mary Kay. We can truly make our own dreams come true, just like the legacy she's left for us. It's time to achieve the ultimate success: face your fears and get to work. Each step you take is a step in the right direction. I hope your path will lead all the way to directorship and more. Whatever path you choose to take, I am here to help you in any way I can. All you have to do is ask!

Love and Belief, Kathleen



Important Dates:

- **March 15:** Last Day To Place Your Order To Counts Towards 3rd Quarter
- **March 16:** Last Seminar Quarter Starts Today
- **March 25 & 26:** Career Conference Monona Terrace, Madison Wisc.
- **April 1:** Online DIQ commitment form available beginning 12:01 am Central time until midnight on the 3rd.
- **April 15:** Good Friday. All Company offices closed.
- **April 17:** Easter Sunday. Last day to enroll online for summer PCP mailing of The Look, including sample (while supplies last).
- **April 22:** Happy Earth Day.
- **April 27:** Happy Administrative Professional's Day!
- **April 28:** Last day of the month for consultants to place telephone orders.
- **April 30:** Last day of the month for consultants to place online orders. Online agreements accepted until midnight central time. Last business day of the month. Orders and agreements submitted by mail must be received today to count towards this month's production.

WE'RE POWERED BY PINK!

Our Top 5 Stars and Future Stars This Quarter



Top 20 Consultants Who Invested in Their Businesses in February

Brenda Anderson	\$889.50
Flo Welk	\$774.50
Corrina Warwick	\$614.00
Michelle Slawny	\$570.50
Kassy Solis	\$473.50
Elisa Baldock	\$447.00
Spring Fleming	\$437.00
Tammy Collins	\$403.00
Pamela Santoro	\$387.00
Linda Robinson	\$386.50
Beth Gawel	\$357.50
Daune DeVries	\$337.00
Melissa Claudio	\$325.00
Patricia Rougeot	\$301.50
Sandra Toval	\$291.00
Monica Crayton	\$282.50
Patricia Berry	\$282.00
Lori Windham	\$275.00
Pat Petrowiak	\$260.00
Cathy Carlsen	\$259.50

Congratulations On-Target Stars:

Here's how much you need to finish your next star by 3/15/22

Star Achieved	Name	WS Needed for Next Star
Diamond	Brenda Anderson	\$578.37
	Corrina Warwick	\$523.00
	Beth Davies	\$709.50
	Flo Welk	\$717.50
	Daune DeVries	\$1,097.00
	Brenda Myers	\$1,142.50
	Pamela Santoro	\$1,160.00
	Tracy Fonte	\$1,166.50
	Peggy Parish	\$1,200.00
	Michelle Slawny	\$1,229.50
	Nancy Bartlett	\$1,324.50
	Kassy Solis	\$1,326.50
	Elisa Baldock	\$1,329.00
	Spring Fleming	\$1,363.00
	Mumtaz Hashi	\$1,365.50
	Debra Finley	\$1,378.75
	Lori Windham	\$1,385.00
	Jan Chambers	\$1,388.50
	Tammy Collins	\$1,397.00
	Sherry Soehnlein	\$1,406.50
	Linda Robinson	\$1,413.50
	Connie Radel	\$1,420.00
	Maria Garcia	\$1,437.00
	Beth Gawel	\$1,442.50
	Kathryn Biadasz	\$1,445.00

March Prize

These pretty pink earrings are just what you need to wear to all your Mary Kay parties – virtual or in person! Achieve a retail selling goal of \$600 or more in Section 1 product sales volume in March to make them yours.





**YOU CAN DO IT! BE IN
THE QUEEN'S COURT
OF SHARING THIS YEAR!**



Cathy Carlsen
Star Team Builder



Annette Monthey
Senior Consultant



Beth Davies
Senior Consultant



Brenda Anderson
Senior Consultant



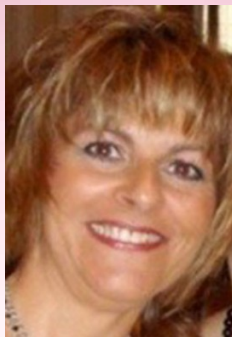
Brenda Myers
Senior Consultant



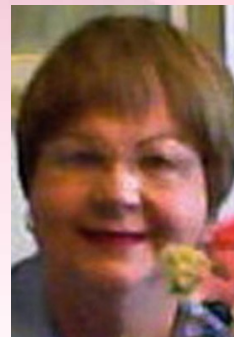
Daune DeVries
Senior Consultant



Debra Finley
Senior Consultant



Flo Welk
Senior Consultant



Mary Ann Zielinski
Senior Consultant



Monica Crayton
Senior Consultant

Our Unit At A Glance

Star Team Builders

Cathy Carlsen

Senior Consultants

Annette Monthey
Beth Davies
Brenda Anderson
Brenda Myers
Daune DeVries
Debra Finley
Flo Welk
Mary Ann Zielinski
Monica Crayton

Consultants

Alicia Toval*
Amber Thome*
Amy Bergholz*
Amy Evans*
Angela McLaughlin*
Ann Shea*
Anne Nichols*
Beth Gawel
Brenda Murray*
Brenda Peterson*
Cheryl Kok
Cindy Hanson*
Cindy LeClaire
Cindy Nelson*
Connie Plaumann

Connie Radel*
Corrina Warwick
Cynthia Radtke*
Danette Hicks*
Dawn Endries*
Deborah Conway
Donna Cooper*
Donna DeHaven
Dorian Loberg Beck*
Drea Reichwein
Elisa Baldock
Emily Jackson*
Florence Honang
Jan Chambers
Janice Watzke
Jennifer Gutkowski*
Judy Cloud-Calloway
Julie Gabris
Julie Johnson*
Karen Taylor*
Kassy Solis
Kathleen Weier
Kathryn Biadasz*
Kathryn Bohn*
Kay Tinguely
Laura Roethle*
Linda Park
Linda Robinson
Lisa Heltemes
Lisa Van Roy*

Lori Windham
Malissa Turner*
Maria Garcia
Marianne Lippold
Marilyn Pientka*
Martha Brunner*
Mary Fischer*
Mary McLaughlin
Mary Mertens*
Melissa Boyd*
Melissa Claudio
Merodee Buechner*
Michelle Berndt
Michelle Mazola*
Michelle Slawny
Milena Horan Klemens*
Mumtaz Hashi
Nancy Bartlett
Nancy Boeder*
Nancy Hipp*
Pamela Santoro
Pat Petrowiak
Patricia Berry
Patricia Rougeot
Peggy Parish
Sandra Toval
Sandy Deibert
Sara Grimes*
Sharon Maginnis*
Sherry Soehnlein

Spring Fleming
Susan Dos Reis*
Susan Draeger*
Tammy Collins
Teresa Fisher*
Teresa Ploch*
Terri Skaggs*
Tracy Fonte
Trisha Niesen*
Valerie Houk*
Vickie Puzach*
Wendy Miller*

We all start with the same kit. Who do you know that might be looking for a new opportunity?

INDEPENDENT NATIONAL SALES

DIRECTOR: AURI HATHEWAY

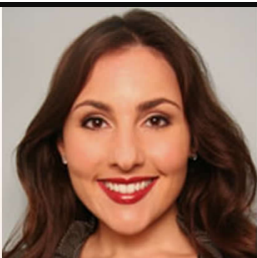
Born to Encourage. As a child, Independent National Sales Director Auri Hatheway learned the importance of strong work ethic while she helped her mom with the family business of cleaning houses. "We cleaned houses every day except for Sunday. And on Sunday we cleaned the church!" Auri shares. "It was tough work, but I wanted to be there for my mom; I was her encourager day in and day out."

Never imagining that her gift to encourage would eventually lead Auri to her Mary Kay business, she started a career as an Actuary for a Company where her primary responsibility was to calculate financial risk. "I was a tomboy who saw the world in only black and white. My formal training in math, finances, and economics led me to believe that gray just didn't exist." That was until Auri was asked to attend an event with her future Senior National, Dacia Wiegandt, that changed her life forever.

"I never wore makeup before that event, however I tried the product that night...and signed my Agreement too!" Auri realized through her Mary Kay business the strength and power of being a woman, as well as the joy of wearing makeup and feeling feminine. She is proud of the "girliness" that she exudes today and is happy to pass on her princess lifestyle to her daughter, Haley.

Surrounded by love and support, Auri gives credit to her husband Shane for always being supportive and offering her strength when necessary. "He is the love of my life, and we are so blessed to have the opportunity to experience this life together!" Auri also believes that it was divine intervention that placed Dacia in her life. "We are great friends who love to work together; whatever she doesn't think of, I do...and vice versa!"

As a "keeper of the flame," Auri says, "I am a soul on fire, and it is my goal to pass this amazing opportunity on to all that I can. I hope to show people the importance of living in their vision, and not in their reality. I am living proof that what you envision for yourself really can come true!" Today, Auri's Driven National Area has vision beyond belief, which they look forward to making reality.



Team Commissions

4% Commission Level

Brenda Myers	\$35.58
Brenda Anderson	\$29.34
Cathy Carlsen	\$17.88
Flo Welk	\$14.30
Monica Crayton	\$11.64
Beth Davies	\$9.14
Debra Finley	\$9.12

April Birthdays

Spring Fleming	7
Debra Finley	12
Michelle Harrington	12
Pat Petrowiak	13
Fayth Block	15
Kathleen Weier	16
Patti Mezel	16
Mary Rose	22
Laura Erickson	27
Loretta Ziegler	27
Brenda Peterson	28
Gloria Liska	28

April Anniversaries

Flo Welk	43
Nancy Hipp	41
Patricia Berry	37
Dawn Endries	26
Malissa Turner	18
Anne Nichols	18
Connie Radel	17
Marianne Lippold	16
Drea Reichwein	14
Florence Honang	11
Mary Goers	10
Mary Pekarske	8
Bonnie Carstens	1



Spring 2022 Program PCP Participants

Michelle Berndt
Debra Finley
Cynthia Radtke
Drea Reichwein
Flo Welk
Mary Ann Zielinski
Dorian Loberg Beck
Brenda Myers
Corrina Warwick
Beth Davies
Brenda Anderson



Confidence:

Confidence comes by doing – not thinking. I guess this business has gone from my brain where I thought it would work, to my heart where I know it will work! Confidence isn't knowing everything there is to know, but knowing that you can get an answer to what you want to know. And confidence isn't something you just get all at once. It is something that starts as a seed within you and just starts growing and growing as you nurture and feed it by doing and doing.

By Kathy Drobish



PINK HAS BECOME A SYMBOL OF POWER, PASSION & PURPOSE. WHEN YOU'RE POWERED BY PINK, IT MEANS YOU'RE LIVING YOUR LIFE AND WORKING YOUR BUSINESS THE MARY KAY WAY.



**PINK IS BEAUTIFUL.
PINK IS CONFIDENT.
PINK IS CONNECTED.**



**Our Top 5
YTD
Personal
Retail Court
According
to MK
Orders**



Brenda
Anderson



Corrina
Warwick



Debra
Finley



Patricia
Rougeot



Daune
DeVries

♥ Year to Date Retail Court

1	Brenda Anderson	\$25,920.45
2	Corrina Warwick	\$11,844.25
3	Debra Finley	\$6,370.50
4	Patricia Rougeot	\$5,866.00
5	Daune DeVries	\$4,774.00
6	Nancy Bartlett	\$4,022.50
7	Beth Davies	\$3,964.00
8	Brenda Myers	\$3,665.50
9	Michelle Berndt	\$3,398.00
10	Michelle Slawny	\$3,387.00
11	Lori Windham	\$3,133.00
12	Flo Welk	\$2,731.00
13	Cathy Carlsen	\$2,692.00
14	Cindy Nelson	\$2,669.50
15	Pamela Santoro	\$2,434.00
16	Elisa Baldock	\$2,425.00
17	Kassy Solis	\$2,195.00
18	Julie Johnson	\$2,189.00
19	Linda Park	\$2,173.50
20	Julie Gabris	\$2,166.00

♥ Year to Date Sharing Court



Brenda
Anderson
1 Qualified
\$59.88



Beth
Davies
1 Qualified
\$37.02

Sharing the opportunity can take you where you want to go! Be in the Queen's Court of Sharing with 24 new qualified personal team members this year!



MAKE YOUR SEMINAR DREAMS COME TRUE THIS YEAR!

EARN YOUR MK BUCKS

EARN 1 MK BUCK FOR EVERY \$100 WHOLESALE ORDER
PLACED IN THE MONTH
FOR EXAMPLE:

A \$122 ORDER = ONE (1) MK BUCK EARNED
A \$595 ORDER = FIVE (5) MK BUCKS EARNED

July 1 2021–July 30 2022



- \$25 Gift Amazon Gift Cards
- Toward Unit & Company functions
- Product
- Samples
- Link: <https://www.facebook.com/groups/371648670251637>
- Also go onto www.kathleenkoclanes.com to check out the calendar for fun zoom and Facebook events.

Month Of February Winners

Queen Of Retail: Brenda Anderson

Weeks Over \$500: Brenda Anderson \$591, \$549

Parties Over \$200: Lets Get Booking!! It's The Lifeline Of Our Business

Facials Over \$100: It's Time For Spring Checkups From The Neck Up

Reorder Weeks Over \$300: Brenda Anderson \$591,\$549

On The Go/Personal Appointments: Corrina Warwick \$95

PCP/Misc: Corrina Warwick \$189, \$112

Online Orders: Promote Your Website

Interviews: Corrina Warwick 3

gift card giveaway

JANUARY-MARCH 2022

CUSTOMER DRAWINGS:



Earn one entry
for having a facial.
(virtual or in person)

Earn five entries for
hearing about the
Mary Kay opportunity
and doing a follow
up with the Director.



Earn five entries
for hosting a
virtual or in person
Mary Kay party.



Earn ten entries for
becoming an
Independent Beauty
Consultant.

customer giveaways

4 DRAWINGS TOTAL

\$200 gift card
\$125 gift card
\$100 gift card
\$100 gift card

THE
WINNERS
CHOOSE THE
GIFT CARD
LOCATION
OF THEIR
CHOICE!



CONSULTANT DRAWINGS:

Consultants earn one
entry into the
drawings for each
personal customer entry.

EXAMPLE: Your customer has
14 entries into customer
drawing. You then have 14
entries into the drawings.

consultant giveaways

4 DRAWINGS TOTAL

\$200 gift card
\$125 gift card
\$100 gift card
\$100 gift card

THE
WINNERS
CHOOSE THE
GIFT CARD
LOCATION
OF THEIR
CHOICE!



If your customer wins, you win, too!

NOTES FOR CONSULTANTS:

Please confirm with your
Director that your Unit is
participating.

All entries must be submitted
by April 5th.

<https://bit.ly/mandpfall>

Virtual facials count
for this drawing!
(customer must participate through
comments if it's a virtual Facebook party)

Contest dates:
January 1, 2022 - March 31, 2022

A Tailor-Made Plan of Motivation

Bringing Out the Best In
People: How to Enjoy
Helping Others Excel
By: Alan Loy McGinnis

Thomas Aquinas, who knew a great deal about education and motivation, once said that when you want to convert a man to your view, you go over to where he is standing, take him by the hand, and guide him. You don't stand across the room and shout at him; you don't call him a dummy; you don't order him to come over to where you are. You start where he is and work from that position. That's the only way to get him to budge.

This principle can be seen at work in the remarkable success of life insurance salesman Frank Bettger. He was a professional baseball player with a glass arm who had to change careers, so he decided to try selling life insurance. It did not go well, and at 29 he was a miserable, debt-ridden failure. Then, improbable as it sounds, he became so successful in the field that he was in a position to retire at age 41. Bettger attributes this

turnaround to a change in his selling approach, due in large part to a talk he heard at the Bellevue-Stratford Hotel in Philadelphia. The speaker was one of America's top salesmen, J. Elliott Hall. Hall told how he also had failed as a salesman and was about to give up when he discovered the reason why he was failing. He said he had been making "too many positive statements."

"That sounded silly," says Bettger, "but it caused me to sit up and listen." Hall explained that his mistake had been to spend too much time trying to extol the product and too little time asking questions of the prospective customer. "Hall's questions had only one purpose," says Bettger, "to help the other people recognize what they want, then help them decide how to get it." That idea revolutionized Bettger's attitude toward selling. "Before this," he said, "I had largely thought of selling as just a way of making a living for myself. I had dreaded going to see people, for fear I was making a nuisance of myself. But now, I was inspired! I resolved right then to dedicate the rest of my selling career to this principle: finding out what people want, and helping them get it."



Tips for Checking in on Customers: Full Service Calls

The purpose for your call is to check to see how you can help your customers this season. *Thanks Ilene Meckley for these great scripts!*

"Hi, Mary, I am calling today because one of my focuses this season is to provide better customer service. Do you have a couple of minutes for me to ask you a few quick questions? I know, Mary, that I have mentioned this in the past, but I always like to ask if anything has changed where you might be interested in a little information about how you could have a business alongside your family and all the activities you are involved in. So, Mary, if you could have a business you can do alongside your family, would you be interested in knowing more about it?"

If they say no, then share about your current hostess program by painting a picture why everyone will want to know about your products. Let them know how excited you are to introduce your products to others.

"I am really excited about our product line this season. Is there a time in the next couple of weeks where I could come over and show you and your friends our current line? Would you like to know about our wonderful hostess program?" If they say no, then just ask, "Can I offer you my personal shopping service where I set up an appointment with you so that you can see what is new and receive our current catalog?"

At the end of the call, ask if they would like you to call them back in the future with new product information. And don't forget to ask for referrals to others who would be interested in hearing about your business opportunity and products. *"Do you know anyone who might not know a Mary Kay Consultant or how to get in touch with me if they wanted?"*

REASONS TO Be A Star!

Mary Kay's Star Consultant Program is designed to recognize you for consistently achieving a high level of personal goals and climbing the rungs of success on your ladder of success. These special prizes, along with the sapphire, ruby, diamond, emerald or pearl stars you earn, aren't the only reason for becoming a Star Consultant.



*Adapted from
an article by:
Brenda Miller*

1. **Inventory** - By having plenty of inventory in stock, you have made the decision to treat the Mary Kay opportunity like a business rather than a hobby. On-the-spot delivery gives your customers the greatest possible service.
2. **Confidence** - As the president of your own company, you establish confidence by having products to sell. Since you are not merely selling from samples, you have promoted yourself from being an order taker to being a professional businesswoman. Since your customers can take their purchases home with them, you know you have an added selling edge!
3. **Credit and Credibility** - When you have inventory for your business, you prove your investment in your career. If you get a loan to finance your inventory, you establish your credit rating, and sometimes the revenue you get from just one skin care class can cover several of your loan or credit payments.
4. **Commitment** - This is one of the most valuable reasons to become a Star Consultant. Consider that when two people decide to marry, they commit to making their relationship work even when they encounter stumbling blocks. The same is true of a business. When you invest in inventory, you make a commitment to yourself to make your business work and succeed. Your inventory--your investment in your business--gives you the motivation to keep putting forth effort when you encounter stumbling blocks.
5. **Rewards** - When you achieve Star Consultant status, you become a celebrity in Mary Kay! You receive a sapphire, ruby, diamond, or emerald star along with a Ladder of Success pin. Every quarter you continue to add additional jewels to that ladder!
6. **Success** - Success attracts success. When you become a Star Consultant, you have virtually assured your success! Star Consultants are recognized for their efforts so they have the inspiration to keep on going. Star Consultants become confident in their Mary Kay careers, so they earn the respect and loyalty of their customers.

To Sponsor 5 this Month and Earn a GOLD MEDAL: Do ALL These Things ALL Month Long

1. Commit, verbally and on paper:

- To your Unit.....
Announce to your Unit that you will earn a Gold Medal this month. Does anyone want to run with you?
- To your Family.....Tell your family you are working very focused on a goal and are counting on their support and help by telling you often, **"YOU CAN DO IT!"**
- Write memos all over your house & in your car: "Gold medal in March!" "5 team members in March!"

2. Know why you are doing it.

How will it benefit your business, your confidence, your progress? Where are you going?

4. Existing customers are perfect; they like the product, like you, and know what you do.

- "I am now becoming a.....with Mary Kay and am hand-picking the women I want to come with me. I have chosen YOU! I think you will be wonderful. Let's get together and at least talk about it. There is a free lipstick in it for you."
- "Judy, we have a special program at meeting this week I know you would love. Please come. You may even see how much fun we have and want to be part of our Company. I think you'd be great! I will pick you up."



Earn a GOLD MEDAL Business Tips and Recruiting IPAs

By: Independent Senior
National Sales Director Emeritus
Jeanne Rowland

3. The best prospects are those whom you have facialed.

- Every day, book at least 2 new sharp women. "My National Director is challenging me to facial 10 sharp women this month, and you are perfect! I would love to offer you a complimentary facial; would you like that?" Say this until you have sponsored 5!
- Before you start her facial, tell her that she is so sharp, you would love to work with her. "Watch what I do, and see if you might enjoy having your own business." Interview and sign her that night.

5. Work with numbers.

- It takes approximately 20 interviews to sign 5. Your expertise grows with your experience.
- Bring guests to everything. Ask 10 to bring 1. Four will say yes, and by 5 PM of the day, you will be down to 1. (Normal stuff!) Pick her up!

6. Have a long

prospect list. Add to it. Work on many at once. Star every new team member 'til you get to 5.

7. Have a sense of urgency. What's in it for her to come in now?

- Most potential team members want to be convinced. They are afraid and want you to tell them it will be OK to spend \$30/\$100 to try something new and different.
- Do not take NO personally. Go on with a smile and a sense of destiny. **THIS WILL GET DONE!**

Be a duck who swims gracefully around with a smile, even when it rains. Under the water she is paddling like crazy! You are the most positive, committed person in Mary Kay!

Enjoy the great feeling of accomplishment on the last day of the month when you will say,

"I DID IT! I earned my GOLD MEDAL!"



KATHLEEN KOCLANES
IND. FUTURE EXECUTIVE SENIOR SALES DIRECTOR
KATHLEEN'S SUPER STARS!

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Playback CC: 605-313-5099 Passcode: 1097823#
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Return Service Requested



WORDS OF WISDOM
BY MARY KAY ASH

There are three types of people in this world: those who make things happen, those who watch things happen, and those who wonder what happened. We all have a choice. You can decide which type of person you want to be. I have always chosen to be in the first group.

SPRING INTO ACTION IN MARCH!

Bundle Up This Spring! Your customers can get a FREE pack of 5 reusable MK Makeup Remover Rounds when they purchase two bottles of Micellar Water.

Get **Double Credit** towards Queen's Court of Sales when you order this month!

Enriching Lives Today for a Sustainable Tomorrow! Did you know there are hotspots and a sustainability wall that highlight MK's commitment to continue to do our part for the planet and for humankind on the Pink Plaza at Suite 13? If not, go check it out! Be on the lookout for sustainable updates to the Buzz Kits this summer, too.

New Team Building Resources are Here! Make sure to go check them out on Intouch.

Power Up with Parties! When you Power Up Your Parties by treating your customers with the love and grace that Mary Kay Ash taught us, you are, indeed, Powered by Pink. When you order \$600+ wholesale, you'll receive the pretty pink earrings.

Don't forget- This is the final month for the **Powered by Pink Power Up Your Team-Building Consistency Challenge**

Power Up Your Consistency! Set your goal to achieve the **Year Long & Six Month Spring Powered by Pink Consistency Club Challenges!**

Focus on **working full circle** and making your own luck this month. Book, Coach, Sell, & Share. Our new products are fabulous, and the Look Books have arrived, so now is the time to book your spring makeovers!

#MyMKLife Social Media Challenge Extended Through June 30!